

Loanworx Group Broker Mentoring Program.

A comprehensive 2-year mentoring program designed to support new brokers with hands-on guidance, competitive commission structures, and access to experienced professionals in residential and commercial lending.

- Enquiries: **1300 LOANWORX (1300 562 696)**

Expert Mentoring Support

In house mentoring offered by 4 senior mentors

Our mentoring program provides you with direct access to four highly experienced senior mentors who bring extensive knowledge in both residential and commercial lending.

Mentoring for 2 years

You'll receive comprehensive support throughout a full 2-year mentoring period, ensuring you have the guidance needed to build a successful broking career.

No upfront cost

There are no upfront fees for this program. The cost of mentoring is built into your commission.

Daily sessions with a mentor

Connect with a mentor every weekday except Tuesdays at 10am. Sessions continue throughout the year, except during the Christmas closure period.

Professional Development & Training



Weekly CPD Sessions

Compulsory Weekly CPD sessions every Tuesday at 10am with points recognised for Professional development



Compliance Review

Your first 10 loans will be reviewed by our in house compliance expert



AFG 360 Audits

Your compliance audits will be conducted by AFG 360 compliance

You will become a broker with the Loanworx Group, a sub aggregator of AFG, with full support for lender accreditation guidance and broker set up.

In house mentoring offered by 4 senior mentors



Pauline Ryan

CEO

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Neil Lovis

Managing Director

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Tony Boyd

Senior Manager – Mortgage Broker

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**Jalandha
Mallawarachchi**

Senior Manager – Operations

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Our commission structure rewards your growth and success throughout the mentoring period, with rates that increase as you settle more loans.

Progressive Commission Structure

\$\$\$ Skills & Knowledge

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Commissions increase as your skills and knowledge increase.

Lead Generation & Post-Mentoring Benefits

Loanworx Leads During Mentoring

You may be eligible for Loanworx leads if branded Loanworx. This is contingent on your skills and knowledge.

This provides you with additional opportunities to build your business while receiving mentoring support.

Post-Mentoring Commission

Any loans settled post mentoring will attract commission splits outlined in your broker / credit rep agreement.

Once you complete the mentoring program, you'll transition to the standard commission structure for established brokers.

Technology & Systems Support



Brokerengine CRM

Your CRM will be
BrokerEngine



Templates & Training

You will have access to
Loanworx Brokerengine
templates and will be
trained in submitting loans
under the Loanworx
process to ensure audit
compliance



Broker Tools Portal

You will have access to a
portal of broker tools
essential for getting loans
done the correct way

Loanworx will assist with Lender Accreditation guidance and broker set up, ensuring you have everything you need to succeed from the start.

Network & Community Access

Connect with Experienced Professionals

You will have access to a network of professional brokers who all have different strengths in various areas of broking.

You will have access to highly experienced commercial brokers who can offer mentoring in this area as required.

This diverse network ensures you can find expertise in any area of lending you need support with, from residential to commercial transactions.





Zero Debt Club Certification



You will have the opportunity to become a **certified credit coach** with our Zero Debt Club

This additional certification opportunity allows you to expand your service offering and provide valuable financial coaching to your clients, helping them achieve their financial goals while building your expertise and reputation in the industry.

Join Us for an Information Session



Loanworx Group - New Mentee & Credit Rep Information Session

We are excited to meet you at the upcoming information session, where we will exchange valuable insights and discuss how we can assist you in achieving your goals.

Contact us here to start your mortgage broking career here:

Provide us your details for us to contact you here :

- **Register** - Register Via Loanworx Group Website:

<https://www.loanworx.com.au/join-us/>

Click here

- **Phone** - 1300LOANWORX (1300 562 696)
- **Email** - enquiries@loanworx.com.au